

Message Text

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46

ACTION NEA-10

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R 211046Z JUL 76
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UNCLAS TEHRAN 7397

EO 11652: NA
TAGS: BBSR IR
SUB: WTDR/FTI

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1. IRAN 2. CNTRY CODE: 507 3. SER NO:
4. IMPERIAL IRANIAN ARMED FORCES
- 4A. CODE: K 4B. CODE: A 4C. CODE:
5. PLEASE SEE NARRATIVE UNDER SECTION 21
6. TEHRAN, IRAN
7. ESTABL: NA 8. EMPL: NA 9. SIZE: NA
10. REPUTATION: NA
11. NA
12. RPT. DATE: 7/76
- 13A. SEE ITEM 21
14. CONTACT: GENERAL HASSAN TOUFANIAN TITLE: VICE MINISTER OF THE
MINISTRY OF WAR
15. CABLE: SANAYENEZAMI, TEHRAN 16. TELEX: 212703
17. TEL: 281728
18. FINANCIAL REFS: NA
19. TRADE REFS: NA
20. AGENCY REFS: NA
21. MILITARY PROCUREMENT FALLS INTO FOUR DIFFERENT CATEGORIES:
(1) MINISTRY OF WAR; (2) MILITARY INDUSTRIES ORGANIZATION, A COM-
MERCIAL COMPANY WHOLLY-OWNED BY THE MINISTRY OF WAR; (3) PROCURE-
MENT OFFICES OF THE THREE UNIFORMED SERVICES; AND (4) ETKA.

(1) THE MINISTRY OF WAR PROCUREMENT OFFICE IS UNDER THE DIRECTION OF
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GENERAL HASSAN TOUFANIAN, A FOUR-STAR GENERAL WHO IS VICE-MINISTER

OF WAR. THIS OFFICE CONCERNS ITSELF PRIMARILY WITH MILITARY EQUIPMENT AND SPARE PARTS AND LARGE SCALE PURCHASES, INCLUDING CONSTRUCTION PROJECTS, BUT ALSO MAKES OTHER PURCHASES WHICH SERVE BOTH CONSUMER AND INDUSTRIAL ELEMENTS OF THE MILITARY COMPLEX:

MINISTRY OF WAR
SALTANAT ABAD
TELEX 212703
TELEPHONE: 281728

CONTACT: GENERAL HASSAN TOUFANIAN

(2) THE MILITARY INDUSTRIES ORGANIZATION (MIO) IS A COMMERCIAL COMPANY FORMED PRIMARILY TO UNDERTAKE MANUFACTURING VENTURES UNDER JOINT EQUITY OR LICENSING ARRANGEMENTS FOR PRODUCTS OF USE TO THE MILITARY SECTOR (FOR EXAMPLE, BATTERIES ARE MANUFACTURED IN IRAN BY A COMPANY ORGANIZED UNDER THE MIO). GENERAL TOUFANIAN WEARS A SECOND HAT AS MANAGING DIRECTOR OF MIO.

MILITARY INDUSTRIES ORGANIZATION
SALTANAT ABAD
TELEX: 212703
TELEPHONE: 281728

CONTACT: GENERAL HASSAN TOUFANIAN

(3) EACH OF THE THREE SERVICES HAS PROCUREMENT OFFICES FOR EXPENDABLE SUPPLIES AND SMALLER SCALE PURCHASES, AS FOLLOWS:

(A) IMPERIAL IRANIAN AIR FORCE
ADDRESS: DOSHAN TAPEH
TEL: 346001 - 347001
CONTACT: GENERAL FAZAEI TADAYON

(B) IMPERIAL IRANIAN GROUND FORCES
ADDRESS: BAGHE SHAH
TEL: 765043
CONTACT: GENERAL GHOLAM-ALI OVEYSI

(C) IMPERIAL IRANIAN NAVY
ADDRESS: OLD SHEMIRAN ROAD, ABBASABAD
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TEL: 853037 - 851071
CONTACT: VICE ADMIRAL KAMAL HABIBELAH

(4) ETKA (DISTRIBUTION COOPERATIVE ORGANIZATION) IS THE OFFICE FOR, PRIMARILY, FOOD PROCUREMENT (E.G., RICE) FOR MILITARY USE. SIMILAR PURCHASES FOR THE CIVILIAN SECTOR ARE HANDLED THROUGH GOVERNMENT ENTITIES UNDER THE JURISDICTION OF THE MINISTRY OF COMMERCE.) ETKA ALSO OPERATES MILITARY COOPERATIVE STORES AS WELL

AS A NUMBER OF AGROBUSINESS INDUSTRIES (CHICKEN AND SHEEP RAISING
PROJECTS, VEGETABLE OILS, ETC.)

ETKA

ADDRESS: SEPAH AVENUE, BASTIUN

TEL: 661603 - 669827

CONTACT: DR. ABBAS GHOLY BAKHTIAR

CHIEF, PROCUREMENT OFFICE

DISCUSSION: IN MOST INSTANCES, EXCEPT FOR ITEMS WHICH CLEARLY FALL
IN THE COMMODITY/FOOD AREA, INQUIRIES FROM COMPANIES OUTSIDE OF IRAN
SHOULD BE MADE TO THE MINISTRY OF WAR, AS DESCRIBED IN 21.1. ABOVE.
AS APPROPRIATE OR NECESSARY, SUCH INQUIRIES WILL BE DEALT WITH IN
THAT OFFICE OR REFERRED TO ONE OF THE OTHER PROCUREMENT OFFICES DIS-
CUSSED ABOVE. SPECIAL NOTE: THE MINISTRY OF WAR HAS DECREED THAT
IT AN ITS RELATED OFFICES WILL NOT DEAL WITH AGENTS. ALL FOREIGN
FIRMS DESIRING TO SUPPLY TO THE MILITARY COMPLEX SHOULD DEAL DIR-
ECTLY WITH ONE OF THE FOUR OFFICES LISTED ABOVE RATHER THAN EMPLOY-
ING AN AGENT OR OTHER TYPE OF INTERMEDIARY. THE MINISTRY OF WAR
AND RELATED OFFICES ALSO RESERVES THE RIGHT TO REQUEST POTENTIAL
SUPPLIERS TO PROVIDE AN AFFIDAVIT IN WHICH AN AUTHORIZED OFFICER OF
THE COMPANY (USUALLY CONSTRUED TO MEAN THE INDIVIDUAL EMPOWERED TO
SIGN THE CONTRACT) SWEARS UNDER OATH THAT HIS COMPANY HAS NOT PAID
FEES OR EXTRA-CONTRACTUAL PAYMENTS TO AGENTS OR ANY OTHER
PARTIES IN PURSUIT OF CONTRACTS. (IN PRACTICE THESE AFFIDAVITS
ARE BEING REQUESTED IN CONNECTION WITH SUBMISSION OF BIDS AS WELL
AS SIGNING OF CONTRACTS.) SUCH AN AFFIDAVIT NEEDS TO BE SWORN TO
BEFORE AND NOTARIZED BY A CONSULAR OFFICER OF THE APPROPRIATE
EMBASSY IN IRAN. COMPANIES OR INDIVIDUALS IN THE UNITED STATES
HAVING QUESTIONS ABOUT THIS PROCEDURE MAY CONSULT THE IRANIAN
EMBASSY IN WASHINGTON.

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